

Introducing Communication Research Paths Of Inquiry

This introduction to communication research methods takes the student from the conceptual beginnings of a research project through the design and analysis. Emphasizing the correct questions to ask and how to approach the answers, authors Gary Petty, Cheryl Campanella Bracken, and Elizabeth Babin approach social science methods as a language to be learned, requiring multiple sessions and reinforcement through practice. They explain the basics of conducting communication research, facilitating students' understanding of the operation and roles of research so that they can better critique and consume the materials in their classes and in the media. The book takes an applied methods approach, introducing students to the conceptual elements of communication science and then presenting these elements in a single study throughout the text, articulating the similarities and differences of individual methods along the way. The study is presented as a communication campaign, involving multiple methodologies. The approach highlights how one method can build upon another and emphasizes the fact that, given the nature of methodology, no single study can give complete answers to our research questions. Unique features of the text: It introduces students to research methods through a conceptual approach, and the authors demonstrate that the statistics are a tool of the concepts. It employs an accessible approach and casual voice to personalize the experience for the readers, leading them through the various stages and steps. The presentation of a communication campaign demonstrates each method discussed in the text. This campaign includes goals and objectives that will accompany the chapters, demonstrates each individual methodology, and includes research questions related to the communication campaign. The tools gained herein will enable students to review, use, understand, and critique research, including the various aspects of appropriateness, sophistication and utility of research they encounter.

A comparative approach to media and communication research plays an important, if not indispensable, role in achieving a core mission of researchers: to delimit the generality and specificity of media and communication theories, enabling researchers to more readily identify the influence of social, political and cultural contexts in shaping media and communication phenomena. To de-Westernize and internationalize media and communication studies has thus become the way forward for overcoming the parochialism of mainstream media and communication studies. This volume reflects on what comparative media and communication research has achieved or failed to achieve, the epistemological and theoretical challenges it is facing, and the new directions in which it should be heading.

'The book is a unique and excellent introduction to postmodern narrative analyses' - Organization Studies '[This book] should succeed in putting the metaphorical cat amongst just about every metaphorical pigeon that might imaginably take flight within the organization and communication research arenas. Story time will never be the same again, nor will interpretative research' - Stewart Clegg, University of Technology, Sydney 'Timely and first rate. It nicely stretches a reader's thinking about the topic' - Thomas Lee, University of Washington, School of Business 'David Boje is a pioneering

theorist in organization studies and management... [His book] is yet another example of Boje's pioneering spirit and concern for exactitude. [His] scholarly account of narrative and antenarrative methods is both corrective and exploratory of how stories must be understood in terms of their own internal dynamics, and not viewed as static entities. Boje's book is a magnificent start... A book that breaks new ground in organizational analysis, this is a must-read for researchers and practitioners in the fields of organization and management studies' - Adrian Carr, University of Western Sydney

`Boje masterfully shows how to analyze texts and ideas before they are reduced and fitted into the dominant ideological frameworks of the day. [He] provides a powerful tool for achieving greater democracy in how we approach doing social science... [and] liberates our capacity to make meanings for ourselves' - Paul Hirsch, Northwestern University, Kellogg Graduate School of Management

`This is an important book. It is a major methodological contribution to critical, postmodern studies of organizations and management. It is essential reading for critical management scholars' - Robert P. Gephart, Jr., University of Alberta School of Business

`David Boje has emerged as the leading postmodern thinker in management theory and organization science. His prolific output lights the path for others to follow in a field awakening to the challenge of postmodern critical theory. Updating and revising narrative theory for the prevailing "postmodern condition," Boje masterfully reconstructs the concepts and methods of storytelling, as he subverts the dominant principles of modernist organization theory. He offers a subtle and complex notion of narrative... This impressive book should leave an indelible mark on management and organization studies' - Steven Best, University of Texas, El Paso

An essential guide for academics and researchers needing to look at alternative discourse analysis strategies. As a research tool, narrative methods have become increasingly useful in organization studies, where much research involves the interpretation of 'stories' in some form. This methodology can be applied where qualitative story analyses can help to assess interview, newspaper or web document stories for research projects. In this book, Boje sets out eight analysis options that can deal with storytelling, recognizing that stories in organizations can be self-destructing, flowing, networking and not at all static. In so doing, he shows ways in which narrative methods can be supplemented by 'antenarrative' methods, where fragmented and collective storytelling can be interpreted. A valuable resource that will be widely used in organizational or communications research, for graduate level qualitative methods seminars and by researchers wanting to do story analysis. David Boje is Professor at the New Mexico State University. He is also on the editorial board of the journal *Organization*.

Gender in Communication: A Critical Introduction embraces the full range of diverse gender identities and expressions to explore how gender influences communication, as well as how communication shapes our concepts of gender for the individual and for society. This comprehensive gender communication book is the first to extensively address the roles of religion, the gendered body, single-sex education, an institutional analysis of gender construction, social construction theory, and more. Throughout the book, you are equipped with critical analysis tools you can use to form your own conclusions about the ever-changing processes of gender in communication. New to the Third Edition: Current examples in the chapter openers illustrate how a critical gendered lens is necessary and useful by discussing recent events, such as Jon

Stewart's critique of the outcry over a J. Crew ad, reactions to Serena Williams's body, photos of a young boy who likes to wear dresses, and the use of Photoshop to create thigh gaps. Updated chapters on voices, work, education, and family reflect major shifts in the state of knowledge. Expanded sections on trans and gender non-conforming identities reflect changes in language. All other chapters have been updated with new examples, new concepts, and new research. More than 500 new sources have been integrated throughout, and new sections on debates over bathroom bills, intensive mothering, humor, swearing, and Title IX have been added. "His" and "her" pronouns have been replaced with "they" in most cases, even if the reference is singular, in an effort to be more inclusive.

Written for communication students, *Quantitative Research in Communication* provides practical, user-friendly coverage of how to use statistics, how to interpret SPSS printouts, how to write results, and how to assess whether the assumptions of various procedures have been met. Providing a strong conceptual orientation to techniques and procedures that range from the "moderately basic" to "highly advanced," the book provides practical tips and suggestions for quantitative communication scholars of all experience levels. In addition to important foundational information, each chapter that covers a specific statistical procedure includes suggestions for interpreting, explaining, and presenting results; realistic examples of how the procedure can be used to answer substantive questions in communication; sample SPSS printouts; and a detailed summary of a published communication journal article using that procedure. Features - Engaged Research application boxes stimulate thought and discussion, illustrating how particular research methods can be used to answer very practical, civic-minded questions. - Realistic examples at the beginning of each chapter show how the chapter's procedure could be used to answer a substantive research question. - Examples and application activities geared toward the emerging trend of service learning encourage students to do projects oriented toward their community or campus. - Summaries of journal articles demonstrate how to write statistical results in APA style and illustrate how real researchers use statistical procedures in a wide variety of contexts, such as tsunami warnings, date requests, and anti-drug public service announcements. - How to Decipher Figures show students how to "read" the statistical shorthand presented in the quantitative results of an article and also, by implication, show them how to write up results. *Quantitative Research in Communication* is ideal for courses in Quantitative Methods in Communication, Statistical Methods in Communication, Advanced Research Methods (undergraduate), and Introduction to Research Methods (Graduate) in departments of communication, educational psychology, psychology, and mass communication.

Introducing Communication Research Paths of Inquiry SAGE Publications

A leader in the Canadian mass communication market, *The Media of Mass Communication* offers a unique genre breakdown of the discipline. Beginning with a focus on mass media such as print, sound recordings, movies, radio, television and the internet, it then moves on to mass messages, looking at news, public relations, advertising and entertainment, and finishes with an analysis of mass media issues, including media research, law and ethics, media effects, global mass media, and others. The new fifth edition has been heavily revised to include the latest changes in the Canadian and American media landscape, including new chapters on movies,

entertainment, and Mass Media and Governance.

A Handbook of Media and Communications Research presents qualitative as well as quantitative approaches to the analysis and interpretation of media, covering perspectives from both the social sciences and the humanities. The Handbook offers a comprehensive review of earlier research and a set of guidelines for how to think about, plan, and carry out studies of media in different social and cultural contexts. Divided into sections on the history, systematics and pragmatics of research, and written by internationally acknowledged specialists in each area, the Handbook will be a standard reference work for students and researchers.

Communicating Ethically provides a broad introduction to the ethical nature of communication. Now in its second edition, the text has been revised to further address current issues, such as: evolving social media and digital platforms, growing cultural communication and discussion of diversity, and the ethics of public discourse. This book combines coverage of the major systems of ethical reasoning with applications, including case studies in each chapter, to investigate ethics within many fields in the communication discipline. Incorporating a simple framework for ethical reasoning allows the reader to develop their own understanding of the various criteria for making ethical judgments.

Rhetoric -- the theory of oral discourse -- affected and indeed pervaded all aspects of classical thought. Bearing the stamp of its impact were the Homeric hymns, the Iliad and the Odyssey, Aeschylus' Eumenides, the great dramatic tragedies, the elegiac and lyric poetry, and the literature of the Romans, often formed in the Greek image. The rhetorical notion of probability had direct implications for the classical philosopher and mathematician as it does today. Departments of speech, English, philosophy and classics provide the key centers of interest in the new and the classical rhetorics. Despite the considerable enthusiasm for the study of rhetoric, no single work provides large selections of primary materials written by the classical rhetoricians themselves. Until now, only secondary sources containing tiny excerpts, or entire and expensive translations of the ancient rhetorical writings were available. This large anthology of primary readings of the classical rhetoricians in translation fills this large gap. The continuity and coherence of ancient rhetorical traditions is emphasized by organizing large excerpts into the topical divisions that later classical writers agreed upon. The first unit of this anthology sets forth major issues in the definition and scope of rhetoric, and its appropriate place among other modes of thought and discourse. Parts 2 through 5 are organized according to the traditional canons of oratory -- invention, disposition, style, memory, and delivery. In organizing the readings this way, the editors represent both the philosophical and theoretical issues in rhetoric and its pragmatic functions as a craft for making effective discourse. Selecting excerpts that illustrate the major conflicts within the unfolding tradition enables a sampling of not only the major points of view, but also the arguments supporting them. This volume includes selections not only from writings of the standard classical rhetoricians but also from less typical works which have special value. The editors have utilized the best accessible

translations while remaining absolutely faithful to their texts.

Updated Edition of Bestseller! Applying Communication Theory for Professional Life, by Marianne Dainton and Elaine D. Zelley is the first communication theory textbook to provide practical material for career-oriented readers. Featuring new case studies, updated examples, and the latest research, the Fourth Edition of this bestseller introduces communication theory in a way that helps you understand its importance to careers in communication and business. Real-world case studies within each chapter are designed to illustrate the application of theory in a variety of professional settings. New to the Fourth Edition All case studies now include specific questions about ethical issues associated with the narrative of the case and how knowledge of theory can help you negotiate these ethical dilemmas. The simulated “Education as Entertainment Theory” includes apps and other new media forms of educational content, keeping you up-to-date with the latest technology. Four new case studies have been added to show you how the theories are tied to recent events. The cases are titled: 1. “You’re Fired” 2. “Bad Move” 3. “Million Dollar Manipulation” 4. “The (New) Media Culture Wars” New research and scholarship for all theories can be found in the “Chapter Summaries” and “Research Applications” of each chapter. Numerous political examples have been added to reflect the increasingly divergent political rhetoric in the United States.

Movements in Organizational Communication Research is an essential resource for anyone wishing to become familiar with the current state of organizational communication research and key trends in the field. Seasoned organizational communication scholars will find that the book provides unique insights by way of the intergenerational dialogue that is found in the book, as well as the contributors’ stories about their scholarly trajectories. Those who are new to the field will find that the book enables them to familiarize themselves with the field and become a part of the organizational communication scholarly community in an inviting and accessible way. Key features of the book include: A review of current issues and future directions in 13 topical areas of organizational communication research. Intergenerational dialogue and collaboration between both established and emerging scholars in their specialty areas. Reflections by the authors on their scholarly trajectories and how they became a part of the field. Discussion questions at the end of each chapter that prompt reflections and debate. The book also features online resources for instructors: Sample course syllabus Suggested case studies from the book Cases in Organization and Managerial Communication to align with this book’s chapters The book is recommended as the anchor text for introductory graduate-level courses and upper-level undergraduate courses in organizational communication. It is also an excellent supplementary text for advanced doctoral-level courses in organizational communication, and courses in related fields such as organization studies, organizational behavior, and management.

Statistical Methods for Communication Science is the only statistical methods

volume currently available that focuses exclusively on statistics in communication research. Writing in a straightforward, personal style, author Andrew F. Hayes offers this accessible and thorough introduction to statistical methods, starting with the fundamentals of measurement and moving on to discuss such key topics as sampling procedures, probability, reliability, hypothesis testing, simple correlation and regression, and analyses of variance and covariance. Hayes takes readers through each topic with clear explanations and illustrations. He provides a multitude of examples, all set in the context of communication research, thus engaging readers directly and helping them to see the relevance and importance of statistics to the field of communication. Highlights of this text include: *thorough and balanced coverage of topics; *integration of classical methods with modern "resampling" approaches to inference; *consideration of practical, "real world" issues; *numerous examples and applications, all drawn from communication research; *up-to-date information, with examples justifying use of various techniques; and *a CD with macros, data sets, figures, and additional materials. This unique book can be used as a stand-alone classroom text, a supplement to traditional research methods texts, or a useful reference manual. It will be invaluable to students, faculty, researchers, and practitioners in communication, and it will serve to advance the understanding and use of statistical methods throughout the discipline.

Communication research is evolving and changing in a world of online journals, open-access, and new ways of obtaining data and conducting experiments via the Internet. Although there are generic encyclopedias describing basic social science research methodologies in general, until now there has been no comprehensive A-to-Z reference work exploring methods specific to communication and media studies. Our entries, authored by key figures in the field, focus on special considerations when applied specifically to communication research, accompanied by engaging examples from the literature of communication, journalism, and media studies. Entries cover every step of the research process, from the creative development of research topics and questions to literature reviews, selection of best methods (whether quantitative, qualitative, or mixed) for analyzing research results and publishing research findings, whether in traditional media or via new media outlets. In addition to expected entries covering the basics of theories and methods traditionally used in communication research, other entries discuss important trends influencing the future of that research, including contemporary practical issues students will face in communication professions, the influences of globalization on research, use of new recording technologies in fieldwork, and the challenges and opportunities related to studying online multi-media environments. Email, texting, cellphone video, and blogging are shown not only as topics of research but also as means of collecting and analyzing data. Still other entries delve into considerations of accountability, copyright, confidentiality, data ownership and security, privacy, and other aspects of conducting an ethical research program. Features: 652

signed entries are contained in an authoritative work spanning four volumes available in choice of electronic or print formats. Although organized A-to-Z, front matter includes a Reader's Guide grouping entries thematically to help students interested in a specific aspect of communication research to more easily locate directly related entries. Back matter includes a Chronology of the development of the field of communication research; a Resource Guide to classic books, journals, and associations; a Glossary introducing the terminology of the field; and a detailed Index. Entries conclude with References/Further Readings and Cross-References to related entries to guide students further in their research journeys. The Index, Reader's Guide themes, and Cross-References combine to provide robust search-and-browse in the e-version.

Introducing Communication Research: Paths of Inquiry teaches students the basics of communication research in an accessible manner by using interesting real-world examples, engaging application exercises, and up-to-date resources. Best-selling author Donald Treadwell and new co-author Andrea Davis guide readers through the process of conducting communication research and presenting findings for scholarly, professional, news/media, and web audiences. **New & Key Features** New vignettes introduce a theoretical or methodological topic using language and contexts that students new to research can easily comprehend. New and updated content includes: "First Decisions": expanded discussion of basic research perspectives, worldviews, communication metatheories, and communication research traditions. Bibliographic research: new content on identifying and assessing fake news. Survey methodology: new content on "big data" and surveys. Application exercises help students learn to make decisions about research practice. Ethics panels with questions facilitate discussion of research ethics in practice.

The rise of postmodern theories and pluralist thinking has paved the way for multicultural approaches to communication studies and now is the time for decentralization, de-Westernization, and differentiation. This trend is reflected in the increasing number of communication journals with a national or regional focus. Alongside this proliferation of research output from outside of the mainstream West, there is a growing discontent with communication theories being "Westerncentric". Compared with earlier works that questioned the need to distinguish between the Western and the non-Western, and to build "Asian" communication theories, there seems to be greater assertiveness and determination in searching for and developing theoretical frameworks and paradigms that take consideration of, and therefore are more relevant to, the cultural context in which research is accomplished. This path-breaking book moves beyond critiquing "Westerncentrism" in media and communication studies by examining where Eurocentrism has come from, how is it reflected in the study of media and communication, what the barriers and solutions to de-centralizing the production of theories are, and what is called for in order to establish Asian communication theories.

This co-edited collection explores contemporary research studies, performative writing, poetry, Latina/o studies, and gender studies through the lens of Gloria Anzaldúa's theories, methods, and concepts. These concepts include borderlands theories, nepantla, mestiza consciousness, the Coyolxauhqui Imperative, *conocimiento*, and spirituality.

Through *Rhetoric and Power*, Nathan Crick dramatizes the history of rhetoric by explaining its origin and development in Classical Greece beginning the oral displays of Homeric eloquence in a time of kings following its ascent to power during the age of Pericles and the Sophists, and ending with its transformation into a rational discipline with Aristotle in a time of literacy and empire. Crick advances the thesis that rhetoric is primarily a medium and artistry of power, but that the relationship between rhetoric and power at any point in time is a product of historical conditions, not the least of which is the development and availability of communication media. With chapters in chronological order investigating major works by Homer, Heraclitus, Aeschylus, Protagoras, Gorgias, Thucydides, Aristophanes, Plato, Isocrates, and Aristotle, *Rhetoric and Power* tells the story of the rise and fall of classical Greece while simultaneously developing rhetorical theory from the close criticism of particular texts. As a form of rhetorical criticism, this volume offers challenging new readings to canonical works like Aeschylus's *Persians*, Gorgias's *Helen*, Aristophanes's *Birds*, and Isocrates's *Nicocles* by reading them as reflections of the political culture of their time. Through this theoretical inquiry, Crick uses these criticisms to articulate and define a plurality of rhetorical genres and concepts, such as heroic eloquence, tragicomedy, representative publicity, ideology, and the public sphere, and their relationships to different structures and ethics of power, such as monarchy, democracy, aristocracy, and empire. *Rhetoric and Power* thus provides the foundation for rhetorical history, criticism, and theory that draws on contemporary research to prove again the incredible richness of the classical tradition for contemporary rhetorical scholarship and practice.

This essential textbook provides a clear and authoritative introduction to qualitative and quantitative methods for studying media and communication. Written by two highly experienced researchers, the book draws on a wide range of media and communication research to introduce students to the relative strengths of the different research approaches. Beginning with an overview of the changing contexts and trends in media and communication research approaches, the book demystifies 'research' and the 'research process' by offering practical and accessible guidance on how to design, plan and carry out successful research projects in media and communication. This is an indispensable text for all students of media and communication studies, particularly those undertaking their own research projects or taking modules in research methods.

Introducing Communication Research: Paths of Inquiry helps students understand the communication research process from start to finish. The Third Edition has been updated throughout to explain the Internet and social media as tools and topics for communication research. Streamlined, accessible, and with campus-based research examples that students can relate to, this text guides students through the fundamentals of conducting research and presenting research findings for scholarly, professional, news/media, and web audiences.

The updated Fourth Edition of Gretchen B. Rossman and Sharon F. Rallis's popular introductory text leads the new researcher into the field by explaining the core concepts through theory, research, and applied examples. Woven into the chapters are three themes that are the heart of the book: first, research is about learning; second, research can and should be useful; and finally, a researcher should practice the highest ethical standards to ensure that a study is trustworthy. The Fourth Edition includes an elaborate discussion of systematic inquiry as well as a nuanced discussion of developing a conceptual framework. This second edition of Erica Weintraub Austin and Bruce E. Pinkleton's popular text, *Strategic Public Relations Management*, helps readers move from a tactical public relations approach to a strategic management style. Building on the first edition, it demonstrates skillful use of research and planning techniques, providing updated research methods that make use of the Internet and programs aiding data entry and analysis. This version also expands its focus to communication program planning more broadly. Chapters in the book cover such critical topics as: *creating a framework for planning; *identifying the elements of a campaign; *determining research needs and developing the research plan; *gathering useful data for strategic guidance; *making research decisions; and *applying theory to professional practice. This book is valuable as a text in public relations management and communication campaigns courses, while also serving as a reference for practitioners. It introduces readers to the tools necessary for developing and presenting comprehensive, effective, and accountable public relations plans, ensuring they are well prepared for managing and executing communication campaigns. Following in the same tradition as two other edited collections that revolutionized interpersonal communication research (G.R. Miller's *Explorations in Interpersonal Communication* and M.E. Roloff & G.R. Miller's *Interpersonal Processes*) *New Directions in Interpersonal Communication* presents the latest research being done today and reflects the changes that have occurred in interpersonal communication research during the past 18 years. A combination of established and newer scholars, as well as "boundary spanners" (those who are applying interpersonal theories and concepts to areas such as family, health, intercultural, organizational, and mediated communication) illustrate the wealth and breadth of this area of study and research.

Based on the premise that terrorism is essentially a message, *Terrorism and Communication: A Critical Introduction* examines terrorism from a communication perspective—making it the first text to offer a complete picture of the role of communication in terrorist activity. Through the extensive examination of state-of-the-art research on terrorism as well as recent case studies and speech excerpts, communication and terrorism scholar Jonathan Matusitz explores the ways that terrorists communicate messages through actions and discourse. Using a multifaceted approach, he draws valuable insights from relevant disciplines, including mass communication, political communication, and visual communication, as he illustrates the key role that media outlets play in communicating terrorists' objectives and examines the role of global communication channels in both spreading and combating terrorism. This is an essential introduction to understanding what terrorism is, how it functions primarily through communication, how we talk about it, and how we prevent it.

Almost everything that matters to humans is derived from and through communication. Just because people communicate every day, however, does not mean that they are communicating competently. In fact, evidence indicates that there is a substantial need for better interpersonal skills among a significant proportion of the populace. Furthermore, "dark side" experiences in everyday life abound, and features of modern society pose new challenges that make the concept of communication competence increasingly complex. *The Handbook of Communication Competence* brings together scholars from across the globe to examine these various facets of communication competence, including its history, its essential components, and its applications in interpersonal, group, institutional, and societal contexts.

The book provides a state-of-the-art review for scholars and graduate students, as well as practitioners in counseling, developmental, health care, educational, intercultural, and human resource management contexts, illustrating that communication competence is vital to health, relationships, and all collective human endeavors.

In this book, Arthur Asa Berger combines a practical focus, the use of numerous examples, a step-by-step approach, and humour to examine both qualitative and quantitative research methods in media and communication research.

Complementing earlier efforts to scrutinize the uses of models in the field of media and communication studies, this volume reassesses old perspectives and delineates new theoretical options for communication inquiry. It is the first book to undertake a philosophical investigation of the significance of modelling in the study of the varying phenomena, processes, and practices of communication. By homing in on the manifestations and purposes of modelling in ordinary discourses on communication as well as in theoretical expositions, the essays collected in this book cast new light on the importance of models for communication inquiry. This volume challenges received view of communication models as mere diagrams and opens up new paths of conceptual inquiry in communication research.

Persuasion in Society introduces readers to the rich tapestry of persuasive technique and scholarship, interweaving rhetorical, critical theory, and social science traditions. This text examines current and classical theory through the lens of contemporary culture, encouraging readers to explore the nature of persuasion and to understand its impact in their lives. Employing a contemporary approach, authors Herbert W. Simons and Jean G. Jones draw from popular culture, mass media, and social media to help readers become informed creators and consumers of persuasive messages. This introductory persuasion text offers:

- A broad-based approach to the scope of persuasion, expanding students' understanding of what persuasion is and how it is effected
- Insights on the diversity of persuasion in action, through such contexts as advertising, marketing, political campaigns, activism and social movements, and negotiation in social conflicts
- The inclusion of "sender" and "receiver" perspectives, enhancing understanding of persuasion in practice
- Extended treatment of the ethics of persuasion, featuring opposing views on handling controversial issues in the college classroom for enhanced instruction.
- Case studies showing how and why people fall for persuasive messages, demonstrating how persuasion works at a cognitive level

Highlights of this second edition include:

- An extensively revised approach, written with the needs of today's undergraduate students in mind
- Contemporary examples, selected for relevance, currency, and appeal
- Updated discussions of theory and research, including cognitive psychology and neuroscience
- Current illustrations from advertising, politics, social movements, propaganda, and other sources. To reinforce the topics covered in each chapter, discussion questions, exercises, and key terms are included. Additional resources are available on the Companion Website (www.routledge.com/textbooks/simons), along with materials for instructors, including supplements for lectures and sample exam questions.

While many volumes discuss qualitative methods, only *Qualitative Communication Research Methods* focuses on the history and diversity of their

use within the communication discipline. This volume is written by, for, and about communication scholars. It introduces readers from any background to every step of the qualitative research process, from developing research topics and questions, all the way through writing a final report. In addition to covering the scope of theories and methods currently used in qualitative communication research, this book also discusses important trends influencing the future of that research. Key features in this new edition include: - A more clear and direct writing style, suitable for use in both undergraduate and graduate courses. - Numerous practical examples and exercises designed to reinforce student learning of concepts. - A critical guide to the contexts of qualitative research. More than ever, qualitative researchers operate in institutional contexts that present new dilemmas. The book brings readers up to date on related ethical, political, and practical issues, including: the influences of globalization on the design and conduct of research; the appropriate use of recording technology in conducting fieldwork; the unique challenges and opportunities related to studying multi-media, on-line environments; and ongoing innovation and controversy surrounding genres and formats of qualitative writing. - An integrated "suite" of chapters on data-producing methods. In addition to updated discussions of participant-observation and qualitative interviewing, this edition includes a new chapter on the study of material culture and documents. Together, these three chapters help readers to learn how fieldwork methods can successfully combine in a flexible, integrated fashion. - Cutting-edge technological developments. The book informs and advises readers about the latest developments in technology for qualitative communication research. This discussion focuses on how "new" media - such as e-mail, texting, cell phone video, and blogging - not only form topics of research, but also the means of recording, analyzing, and textually "representing" data.

Comprehensive, innovative, and focused on the undergraduate student, this textbook prepares students to read and conduct research. Using an engaging how-to approach that draws from scholarship, real-life, and popular culture, the book offers students practical reasons why they should care about research methods and a guide to actually conduct research themselves. Examining quantitative, qualitative, and critical research methods, the textbook helps undergraduate students better grasp the theoretical and practical uses of method by clearly illustrating practical applications. The book defines all the main research traditions, illustrates key methods used in communication research, and provides level-appropriate applications of the methods through theoretical and practical examples and exercises, including sample student papers that demonstrate research methods in action.

While most books on statistics seem to be written as though targeting other statistics professors, John Reinard's Communication Research Statistics is especially impressive because it is clearly intended for the student reader, filled with unusually clear explanations and with illustrations on the use of SPSS. I

enjoyed reading this lucid, student-friendly book and expect students will benefit enormously from its content and presentation. Well done!" --John C. Pollock, The College of New Jersey Written in an accessible style using straightforward and direct language, *Communication Research Statistics* guides students through the statistics actually used in most empirical research undertaken in communication studies. This introductory textbook is the only work in communication that includes details on statistical analysis of data with a full set of data analysis instructions based on SPSS 12 and Excel XP.

Why do citizens demand that their political systems be democratic, but tolerate autocratic rule within their organizations? Why do governments spend trillions to aid corporations in spite of intense opposition by the vast majority of their citizens? Why do most people accept cultural myths about economies and organizations in spite of contradictory evidence, while others resist them? This book argues that the answers lie in the power of organizational rhetoric—the strategic use of symbols to manipulate popular opinion and political power. *Organizational Rhetoric* examines the mythical systems that underlie corporate influence and explains how corporate rhetors use these mythologies to create and sustain preferential public policies and favorable images. Each chapter also examines resistance to these mythologies, and concludes with an illustrative case study. This accessible and engaging book asks readers to think carefully and critically about domination and resistance. Moreover, it engages them in an analysis of how their own practices contribute to underlying structures and ideologies, and how their actions could contribute to change.

'In his beautifully balanced, clear and broad-ranging account of a fast-changing field, Paul Hodkinson has successfully brought together myriad perspectives with which to critically analyse today's media culture and media society.'— Sonia Livingstone, Professor of Media & Communication, LSE Paul Hodkinson's bestseller is back, once again exploring the concepts and complexities of the media in an accessible, balanced and engaging style. Additions to the Second Edition include: A new chapter on advertising and sponsorship Extensive revision and updating throughout all chapters New material on technologies, censorship, online news, fan cultures and representations of poverty Greater emphasis on and examples of digital, interactive and mobile media throughout Fully reworked chapter on media, community and difference Up-to-date examples covering everything from social media, contemporary advertising, news events and mobile technologies, to representations of class, ethnicity and gender. Combining a critical survey of the field with a finely judged assessment of cutting-edge developments, this Second Edition cements its reputation as the must-have text for any undergraduate student studying media, culture and society.

This work introduces communication to students who may have little background in communication theory. It aims to help students understand the pervasiveness of theory in their lives, to demystify the theoretical process, and to help students become more systematic in their thinking about theory.

Social Media for Strategic Communication: Creative Strategies and Research-Based Applications Second Edition teaches students the skills and principles needed to use social media in persuasive communication campaigns. This book combines cutting edge research with practical, on-the-ground instruction to prepare students for the real-world challenges they'll face in the workplace. By focusing on strategic thinking and awareness, this book gives students the tools they need to adapt what they learn to new platforms and technologies that may emerge in the future. A broad focus on strategic communication – from PR, advertising, and marketing, to non-profit advocacy—gives students a broad base of knowledge that will serve them wherever their careers may lead. The Second Edition features new case studies and exercises and increased coverage of diversity and inclusion issues and influencer marketing trends. **INSTRUCTORS:** Your students save when you bundle Social Media for Strategic Communication, Second Edition with Freberg's Portfolio Building Activities in Social Media, Second Edition featuring 125 real-world activities across various social media platforms. Order using bundle ISBN 978-1-0718-6142-4.

The Handbook of Comparative Communication Research aims to provide a comprehensive understanding of comparative communication research. It fills an obvious gap in the literature and offers an extensive and interdisciplinary discussion of the general approach of comparative research, its prospect and problems as well as its applications in crucial sub-fields of communications. The first part of the volume charts the state of the art in the field; the second section introduces relevant areas of communication studies where the comparative approach has been successfully applied in recent years; the third part offers an analytical review of conceptual and methodological issues; and the last section proposes a roadmap for future research.

A provocative and eye-opening study of the essential role the US military and the Central Intelligence Agency played in the advancement of communication studies during the Cold War era, now with a new introduction by Robert W. McChesney and a new preface by the author. Since the mid-twentieth century, the great advances in our knowledge about the most effective methods of mass communication and persuasion have been visible in a wide range of professional fields, including journalism, marketing, public relations, interrogation, and public opinion studies. However, the birth of the modern science of mass communication had surprising and somewhat troubling midwives: the military and covert intelligence arms of the US government. In this fascinating study, author Christopher Simpson uses long-classified documents from the Pentagon, the CIA, and other national security agencies to demonstrate how this seemingly benign social science grew directly out of secret government-funded research into psychological warfare. It reveals that many of the most respected pioneers in the field of communication science were knowingly complicit in America's Cold War efforts, regardless of their personal politics or individual moralities, and that their findings on mass communication were eventually employed for the purposes of propaganda, subversion, intimidation, and counterinsurgency. An important, thought-provoking work, *Science of Coercion* shines a blazing light into a hitherto remote and shadowy corner of Cold War history. Developed for advanced students in public relations, *Cases in Public Relations Management* uses recent cases in public relations that had outcomes varying from expected to unsuccessful. The text challenges students to think analytically, strategically, and practically.

Each case is based on real events, and is designed to encourage discussion, debate, and exploration of the options available to today's strategic public relations manager. Key features of this text include coverage of the latest controversies in current events, discussion of the ethical issues that have made headlines in recent years, and strategies used by public relations practitioners. Each case has extensive supplemental materials taken directly from the case for students' further investigation and discussion. The case study approach encourages readers to assess what they know about communication theory, the public relations process, and management practices, and prepares them for their future careers as PR practitioners. New to the second edition are: 27 new case studies, including coverage of social media and social responsibility elements New chapters on corporate social responsibility (CSR) and activism End-of-chapter exercises Embedded hyperlinks in eBook Fully enhanced companion website that includes: Instructor resources: PowerPoint presentations, Case Supplements, Instructor Guides Student resources: Quizzes, Glossary, Case Supplements

Introducing Communication Research: Paths of Inquiry teaches students the basics of communication research in an accessible manner by using interesting real-world examples, engaging application exercises, and up-to-date resources. Best-selling author Donald Treadwell and new co-author Andrea Davis guide readers through the process of conducting communication research and presenting findings for scholarly, professional, news/media, and web audiences. The Fourth Edition continues to emphasize the Internet and social media as topics of, and tools for, communication research, and incorporates new content on online methodologies, qualitative research, critical methodologies, and ethics.

This Handbook of Visual Communication explores the key theoretical areas and research methods of visual communication. With chapters contributed by many of the best-known and respected scholars in visual communication, this volume brings together significant and influential work in the discipline. The second edition of this already-classic text has been completely revised to reflect the metamorphosis of communication in the last fifteen years and the ubiquity of visual communication in our modern mediated lifestyle. Thirteen major theories of communication are defined by the top experts in their fields: perception, cognition, aesthetics, visual rhetoric, semiotics, cultural studies, ethnography, narrative, media aesthetics, digital media, intertextuality, ethics, and visual literacy. Each of these theory chapters is followed by an exemplar study or two in the area, demonstrating the various methods used in visual communication research as well as the research approaches applicable for specific media types. The Handbook serves as an invaluable reference for visual communication theory as well as a useful resource book of research methods in the discipline. It defines the current state of theory and research in visual communication and serves as a foundation for future scholarship and study. The Handbook of Visual Communication is a theoretical and methodological handbook for visual communication researchers and a compilation for much of the theoretical background necessary to understand visual communication. It is required reading for scholars, researchers, and advanced students in visual communication, and it will be influential in other disciplines such as advertising, persuasion, and media studies. The volume will also be essential to media practitioners seeking to understand the visual aspects of how audiences use media to contribute to more effective use of each specific medium.

The act of deliberation is the act of reflecting carefully on a matter and weighing the strengths and weaknesses of alternative solutions to a problem. It aims to arrive at a decision or judgment based not only on facts and data but also on values, emotions, and other less technical considerations. Though a solitary individual can deliberate, it more commonly means making decisions together, as a small group, an organization, or a nation. Political Communication and Deliberation takes a unique approach to the field of political communication by viewing key concepts and research through the lens of deliberative

